

MESSEGES



Spring 2001

Newsletter and Conference Brochure

MESSAGE FROM THE PRESIDENT

By: Dave Weyer, ARROW ELECTRONICS

So are you ready for the May conference, or are you waiting for DJIA/NASDAQ to go up before you submit your travel request? Boy, the opportunities just keep on coming! Kim has published and distributed a list of reasons to participate in EIDX, and if you need a letter or email to your boss, let us know. Compaq is hosting the May Conference and they have selected a great hotel. The agenda is packed - 4 full days this time, so make your flight plans accordingly.

Thanks to everyone for making the February conference such a success, especially Michelle Irwin and staff from Sun Microsystems. Please help us make the May Joint EIDX/CompTIA conference a like success. Take the opportunity to invite your trading partners, customers and suppliers. We encourage prospective members to attend one conference for free. Please review the agenda and the session descriptions.

Congratulations to all the newly elected Subcommittee Chairs and Officers. A complete list is on our web site (www.eidx.org) and on the last page of this newsletter. Please note the increased number of members who have stepped up to taking leadership positions - this is the key to our success as a volunteer organization. Thank you one and all.

On a sad note - I regret to announce Ken Broz has left Solectron and has resigned from the Board of Directors. Ken, we will miss you, wish you success in your next endeavor and hope to work with you again in the near future. EIDXers never really leave the organization - they just keep coming back with different companies! Just ask Bill, Bob, Helen and Loring, to name a few.

On a new topic - EIDX has been invited by CompTIA to become a Section of their organization. I will not attempt to list all the pros and cons of EIDX becoming part of a larger organization in this article, but I do want to convey the process:

- 1. The Board of Directors (BOD) has been in discussion with CompTIA Corporate since mid-February.*
- 2. We are presently preparing a list of issues to form the basis for further discussion.*
- 3. Three BOD representatives will meet with CompTIA in Chicago on April 25 and 26.*
- 4. Our BOD will then review and could make a recommendation to the EIDX membership.*
- 5. If approved by the BOD, the EIDX membership would vote on whether to accept or reject the proposal.*

So, are you going to be in Colorado Springs in May? We have a lot going on, so take the time to read the articles by the Subcommittee Chairs to get a better understanding as to what they are working on and I'll see you there. □

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On Line Conference Information & Registration

www.eidx.org
www.comptia.org

THE ELECTRONICS INDUSTRY DATA EXCHANGE

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WINTER 2001 COMPTIA/EIDX CONFERENCE SUMMARY

By: Michelle Irwin
SUNMICROSYSTEMS, INC.

The February CompTIA/EIDX conference was the first of the new millennium and proved to be inspiring, informative, and exhilarating. Likewise, the Santa Cruz Mountain's distinctive aura seasoned each day of the conference with zest and harmony.

What was inspiring? The theme "Emerging eBusiness Methods and Models", and two distinguished speaker's messages. Jim Decker of Sun Microsystems presented "Emerging Models in Electronic Commerce" and Dave Hollander of Contivo presented "XML Enabled eCommerce". Combined, the presentations began to change our perceptions of current eCommerce models and challenged the paradigms that are trying to shape future models. Afterwards, a number of attendees were trying to figure out if they were heretics (insiders) or infidels (outsiders) who are challenging the basic tenets of the paradigm. Quoted from Jim Decker's presentation, "Paradigms inform perception and perception seeks to validate paradigms".

What was informative? Each of the working sessions within the Business Process, Promotion & Education, Guidelines & Standards, and Technology Subcommittees. The Subcommittee Chairs exert a tremendous amount of effort to ensure that time is spent efficiently and is beneficial to the attendees. The success of these sessions, of course, depends on attendee participation and passion to drive the future of a standards-based data communication.

We also had the honor of listening to two special presentations: Cisco eHub, "Sharing Data through the Supply Chain", presented by Thy Nguyen and co-presented by Catherine Carey of Motorola, and Peter Kacandes of Sun Microsystems presented "Discovery Based Business Models". Emerging before us are eHubs, iHubs, DataMarts, Registries and Repositories.

But let's not forget about the need to standardize business processes.

What was exhilarating? The comradeship, the teamwork, the collaboration, the view of Monterey Bay from every room, the Monday Night Networking Event, the Tuesday Night Quarterly Dinner, the 5K Run/Walk/Roll/Crawl, Valentine's Day, and the synergy behind the consortium's efforts.

Oh yes, hosting the conference was a transcendent experience I shall never forget. Deciding to host is a great decision to make. It does require pre-planning and budgeting, plus time aside from the normal job, but the experience and exposure are definitely worth the effort. Attendees talk about conferences and the conference sponsors long after the conference is over. As we say at Sun Microsystems, "Timing is Everything"! □

**Many Thanks to
Michelle Irwin of Sun Microsystems for
hosting our February Conference and
to Joyce Fox Bedford of Compaq for
hosting our upcoming meeting
in Colorado Springs.**



HOST PREVIEW FOR THE MAY CONFERENCE

By: Joyce Fox Bedford
COMPAQ

Compaq Computer Corporation would like to invite you to attend the May EIDX/CompTIA joint conference in Colorado Springs, Colorado. Compaq is synonymous with Houston, Texas; not many are aware that we also have a sprawling Colorado Springs location where North America E-Commerce and Internet Marketing, storage, help desks, and call centers are situated.

Colorado Springs is Colorado's second-largest city with moderate temperatures throughout the year. The city is protected from harsh weather by two natural barriers: the Rocky Mountains to the west and Monument Divide to the north. A number of smaller towns and historical districts lie near Colorado Springs. Just west of the city on Colorado Avenue is Old Colorado City, a historical and quaint shopping district. Take Highway 24 to Manitou Springs, a scenic town nestled at the foot of Pikes Peak and visit The Miramont, an Irish castle that is open for tours. Also, open for tours is the Olympic Training Center and Air Force Academy. A "must see" natural attraction is Garden of the Gods located in the Pikes Peak region and is a favorite of the 1.7 million people who visit every year.

The Theme for the May Conference is one that you won't want to miss. What topic could be more timely than "Incorporating XML into your e-Business Toolkit." Join the presentations and discussions on subjects such as NEMI (National Electronics Manufacturing Initiative) to learn about this consortium and OAG. Discussions on innovation in the automotive supply chain and wireless technology will also be featured.

In addition to the theme for the May conference, there will be the informative educational seminars to help you in your ecommerce efforts, such as Introduction to XML, RosettaNet Training and the Internet. Several Subcommittees are underway and would love to have you join in the action with XML Guidelines, Technical Architecture Recommendation Team, or Business Models. If you are new to the CompTIA/EIDX experience, you will find that we are a very warm, friendly team that is always looking for new faces! Monday evening is always reserved for our special welcome to Newcomers. This will give you a great opportunity to meet the people who work on the committees that will be conducting sessions in the following days, as well as a great networking opportunity with your distribution and supply chain partners, and yes, even competitors.

Plans are now underway to ensure that the quarterly Tuesday night dinner will be one to remember. Colorado Springs boasts many fine restaurants and dining experiences; the cost to you will be under \$30. If you are a fitness nut, or a wannabe, join us in the 5K Run/Walk/Roll/Crawl that has become a Wednesday morning tradition for a Rocky Mountain high!

If you are still trying to make up your mind to attend - there's more! Plan to stay at the Wyndham Colorado Springs, which sits at an elevation of 6,250 feet surrounded by the splendor of the Rocky Mountains. The hotel features 311 beautifully decorated guestrooms; dining and entertainment are conveniently a few steps away in the Gratz Grill and the Chats Lounge. Located just four miles from downtown, this will be a great location to relax and enjoy the surrounding area as well. And last but not least, if wildlife is your passion, you may be interested to know that Compaq recently reported a mountain lion sighting! Don't forget, you must register. Visit www.eidx.org, check out the agenda and register soon! □

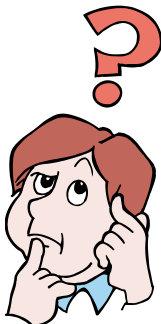
COMMENTS FROM A FIRST TIME ATTENDEE

By: Daljit Sabharwal
ALL AMERICAN SEMICONDUCTOR, INC.

“First of all, it was very nice of all the Senior Members of EIDX and outside professionals to come and share their knowledge, experiences and emerging EC/EDI standards/trends with the participants. At the conference, it was very easy for me to learn the basics of EC, how it works, EC standards, available EC transactions, basics of mapping, various business models, etc. I learned a lot of new buzz words about information technology in general and EC/EDI in particular. Besides learning the 101s of EC, it was very comforting to know that EC is NOT primarily the domain of 'software specialists'. It can be equally & easily embraced by the 'business professionals' as well since EC is made possible by "Codes, Codes and more Codes" and "Code qualifiers, Code qualifiers, and more Code qualifiers”.

“One more thing which touched my heart was that almost all the senior EC/EDI professionals cared about the knowledge that the first timers were going to take home with them from the conference including the on-the-spot solutions provided by them to the problems/issues brought up by the participants. Some EIDX members even shared their information for contacting them after the conference for any help/advice. This was GREAT!! Although I am grateful to everyone for every little bit they did to make me richer in knowledge about EC, I would like to mention Bob Kokko in particular who impressed me the most.”

“The EIDX/CompTIA conference offered a condensed course in EC/EDI. After attending the conference, I feel much more comfortable and confident talking to my customers & our own field personnel about "EC/EDI". I look forward to seeing you all at the next EIDX/ CompTIA conference”. □



**Thinking about volunteering
your company to host an
EIDX/CompTIA conference?
For details about hosting,
contact Kim Albera at
(630) 792-0820, kalbera@comptia.org**

TECHNOLOGY SUBCOMMITTEE UPDATE

By: Barbara Gooding, EIDX Technology Chair
PANASONIC INDUSTRIAL CO.

The Technology Subcommittee proudly welcomes its new elected officers. Barbara Gooding of Panasonic Industrial Company has been elected Chair and is joined by 3 Vice Chairs, Lucille Ragazzo (Agere Systems), Turochas Fuad ('T') (Contivo, Inc.) and Clarence White (MEMC Electronic Materials, Inc.). Bill French (Contivo, Inc.) will continue as Board Liaison. We look forward to working with each other and bringing value to the memberships of both EIDX and CompTIA.

Looking back to the February conference, the TART Session (Technical Architecture Recommendation Team) really drew a large attendance. Great interaction and discussion in going forward with TART. Our Internet Commerce Model document is out on the website as a draft and can begin to play its intended role serving as a 'building blocks' reference when setting up an internet initiative. The ICM is a 'living' document in that it will be continually enhanced to allow it to service both the business process and technical audience. An ICM Focus Group has been formed to phone conference between the quarterly EIDX/CompTIA meetings to target areas of revision within the document.

In addition to the above, in February an educational tech session (the AWARENESS Session) was presented to bring clarity of 3 closely linked initiatives TART, XRT (XML Recommendation Team) and EC Matrix. The output of these 3 groups will in essence bring to EIDX/CompTIA a tool kit to enable good decision making such as using either the guidelines that various standard boards have generated, looking at ROI, comparing EDI to XML, or what organizations support the implementation you plan to venture.

We have a great agenda coming up in May that includes updates and/or work group sessions with NEMI, OAG and ebXML. My thanks to Chuck Caveney (Contivo, Inc.) and Bill French for coordinating the speakers. TART, XRT and EC Matrix will continue.

As a closing note, I am truly thrilled with the aspect of being Chair of this Committee and so pleased to be working with such knowledgeable participants in bringing TART, XRT and the EC Matrix to formation. I would strongly recommend joining our sessions. I come from the business process background but some time ago realized I needed to expand my knowledge base and aggressively participate in this committee to truly round my understanding of all that's involved when embracing the quickly changing and evolving new technologies. I cannot overly emphasize the benefit you will get from our sessions by attending and participating. I hope to see you there. You will not regret it. See you in Colorado Springs! □



PROMOTION AND EDUCATION SUBCOMMITTEE UPDATE

By: Roger Trout, EIDX Promotion & Education Subcommittee Chair
STERLING COMMERCE

What/Who is Relevant in the e-business world?

As we step back from the detailed hard work of making our industry the "supply chain best practice" example for the rest to envy, it's difficult at times to keep a clear focus on what is relevant and to communicate that to the business and technology communities.

We are told almost daily that:

- Standards are unnecessary - long live XML!
- Value-added networks are dead - long live the free Internet!
- Re-engineering is passé - no need to radically change your business practices to take advantage of ERP systems, e-business techniques or the communication revolution!
- No need for EDI - long live XML!
- Industry standards groups have outlived their usefulness - it's all about implementation!
- Bob Kokko's race is stupid - we're going to die anyhow!

We know better on all of these, but still spend an inordinate amount of time explaining or defending it to others, just as the IT world has had to move through "mainframes are dead - long live LANS, and "by 2000 we will no longer need programmers as everything will be self-programmed by users". One of the principle jobs of the Promotion and Education Subcommittee is to get the word out. Members of EIDX/CompTIA are thought to be the leaders in the industry and their organizations for making the exciting new e-business world reap big benefits. The exclusion of the Director of EDI from the development of e-business/internet technologies is quickly changing with the failure of back-end integration in so many e-marketplace implementations. We need to get much better at communicating this to the business and technology communities.

I speak to large technology, business and government conference groups almost monthly. There is a great deal of misunderstanding in all of them for different reasons. When I talk to each, I ask the following question from their perspective - "why should they care about what the EIDX, PIDX, CIDX, DISA, RosettaNet and ebXML folks are doing?" Most of the attendees either have never heard of any of these groups or don't really understand their relevance. Jim Putnam noted in his column in the summer of 2000 that EIDX/CompTIA must "..focus on eBusiness strategic planning, eBusiness definitions and best practices". This last year has seen great progress in these areas and there are more folks aware of our contribution, but there is much more work to be done.

In the coming year the P&E Subcommittee will help continue the work Jim and Brett started (boy, am I lucky to enjoy Brett's constant commitment to the committee) and step up the promotion portion of the job in targeted places. I encourage any of you who have speaking opportunities to call us for assistance in getting out the message. I am looking forward to a great year at EIDX/CompTIA and the P&E Subcommittee. □

BUSINESS PROCESS SUBCOMMITTEE UPDATE

By: Ed Gallagher, EIDX Business Process Subcommittee Chair
MEMC ELECTRONIC MATERIALS, INC.

The February conference is now history and a terrific conference it was, in all respects. Many thanks are due Sun Microsystems for their sponsorship and all those who participated for excellent results.

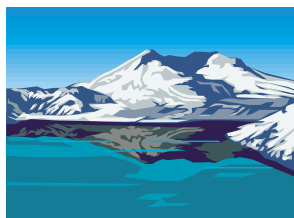
One of the accomplishments of the winter conference was the election of new subcommittee Chairs, Vice Chairs and Board Liaisons. This author is proud to have been elected to Chair the Business Process Subcommittee and I look forward to working with Co-Vice Chairs Roger Trout and Dave McGurl. BPS, and I specifically, are pleased to have two Board Liaisons, Stephenie Cooper and Chuck Caveney, both of whom have extensive EIDX experience. I would like to thank both Steph and Chuck for spending some time with me at the conference to help me understand the role of this important subcommittee.

The coming year will be very interesting. Our industry is faced with the daunting task of optimizing and standardizing business processes across the value chain of business enterprises and EIDX is faced with the equally daunting task of molding these optimal processes into e-business models. These models must represent the convergence of People, Optimal Processes, and Information Technology. The point at which these three elements converge is where best practice resides. I am looking forward to working in this challenging area.

Plan to attend the May conference and plan to lend your talent and expertise to the many important efforts that are ongoing. If you are not sure where to jump in, think *Business Process Subcommittee* and look me up. We can jump in together. □

REFLECTIONS from a first time attendee

by Peter Muller
GE GLOBAL EXCHANGE SERVICES



“Snow in the mountains Highway 17 closed the Pacific, crisp ocean breezes hotel on the beach, great views from the rooms.”

“Friendly people with warm welcomes wine tasting: the beginnings of a great conference.”

“Friendly disagreements, EDI, XML, RosettaNet, infrastructure the happy buzz of animated discussions. Interesting speakers, serious thoughts, important discussions, multiple points of view.

“Great meals . . . happy conversations and a funny man. A small crowd, but not too big. Varied backgrounds, common interests and responsibilities learning there is more than one way to get the job done.

“The opportunity to share thoughts and express opinions. Acceptance and respect from peers with a common goal: let’s make things better.”

EIDX GUIDELINES & STANDARDS SUBCOMMITTEE UPDATE

By: Bob Kokko, EIDX Guidelines & Standards Subcommittee Chair
COMPAQ

Welcome to the brave new world of EIDX GSS, XML and RosettaNet! Almost! Well . . . that's where we are heading, and we need some tree cutters, road builders and pioneers to get us there!

Do you know what a XML or RosettaNet Implementation Guideline looks like? We are not sure we do either and we need you thoughts on how to wrestle with this bear! Bottom line is that GSS owes the EIDX membership guidance on exactly how to implement XML and RosettaNet and how it all ties into (or not) our existing business models and EDI guidelines. We owe you the same thing that we have historically delivered to you for EDI.

But first, we have some basic work to do and that is what this May meeting will be 100% dedicated to. Here is what we need to do and what we need your help with, either full time or when you find the time between other commitments at these meetings:

1. Review all of our existing guidelines.

- a. Make sure they are all up to V4010.
- b. Bring any up to V4010 that are not there yet.
- c. Review all V4010 guidelines for consistency and proper referencing.
- d. Insure all guidelines have at least one rudimentary example.

2. Insure the EIDX GSS Guidelines web pages (public and member only) are:

- a. Up-to-date
- b. Have documents available in all appropriate formats.

The goal for the May meetings is to be able to put the traditional ANSI guidelines work on the shelf for a while so, starting with the August Meetings, we can concentrate on GSS work for XML and RosettaNet (whatever we determine that to be!).

GSS can not work on any guidelines until and unless the Business Process Subcommittee presents to it approved EIDX Business Model(s) that validate such work. The Business Process Subcommittee, at the end of the February 2001 meetings, was put on notice that GSS requires such models in order to commence work on XML and/or RosettaNet Implementation Guidelines. That work is now scheduled for the August 2001 meetings.

If anyone has any thoughts, templates, examples or ideas with regard to what an XML and/or RosettaNet EIDX Implementation guideline might look like please e-mail us or drop by any of our May scheduled sessions and lay it on us! This wagon train is heading west! We may take a wrong turn now and then... but we know the direction we need to go in. Help us get there! □

FEBRUARY CONFERENCE ATTENDEES

ACT

Doug Simpson

Actel Corporation

Bert Nakasone

Agere Systems*(formerly Lucent Technologies)*

Lucille Ragazzo

Agilent Technologies

Tony Knippen

All American

Helen Shrader

Daljit Sabharwal

AMD

Jill Stachura

Andrew Corporation

Paul Sengstock

Mary Anne Treacy

APC

Rich Morrissey

Arrow Electronics

Dave Weyer

Gursh Mann

Artios, Inc.

Henry Stewart

Avnet

Anita Warren

Steve Marino

B2B

Hiren Shah

Celestica

Elyas Achkar

ChannelWave

Ronald Schmelzer

Cisco Systems

Thy Nguyen

Compaq

Joyce Fox

Bob Kokko

Compaq Direct

Dave Gish

CompTIA

Kim Albera

Tammy Borgens

David Sommer

Brian McCarthy

Glenda Dorchak

Rick Barileau

Concurrent Technologies

Lisa Andrews

Contivo, Inc.

Greg Olsen

Bill French

Dave Hollander

Chuck Caveney

Converge Inc.

Jeff Mick

CTS Corp.

Dave Powell

Cyclone Commerce

Craig Weer

Jim Duckett

Danzas AEI**Intercontinental**

Michael Bolles

Bob Sartor

Dun & Bradstreet

Sally McGee

Chris Ortega

eTime Capital

Kevin Adkins

FCI Electronics

Susan Lehr

Future Electronics

Steve Kleszczewski

Ron Schroeder

Bob Spence

GE Global eXchange Services

Peter Muller

John Fraser

Hewlett-Packard

Stephenie Cooper

Dennis Self

Doug Jones

Hilda Soto

Hitachi

Diano Leos

IBM

Tom Meyer

Integrated Device Technology

Mitzi Seo

Karen Norton

Krishna Joshi

Kemet Electronics Corp.

Myra Register

Legendary Systems

Ron Whiteside

LSI Logic

Janis Sachtjen

MEMC

Edward Gallagher

Clarence White

Melissa Pickrell

Ed Wehner

Sharen Eskelsen

Motorola

Catherine Carey

Nortel Networks

Gladys McAuley

Panasonic

Barb Gooding

Kim Lencsak

Peregrine

Bob Dobrich

Ann Day

Teresa Vella

Philips Semiconductors

Ida Mata

Rosenbluth Travel

Theresa Galus-Gurien

SAP Markets

John Kiesler

Seagate Technology

Brett Carter

Nicola Silverman

Suresh Silvaparam

Silicon Graphics, Inc.

Gordon Sakai

Solectron

Ken Broz

Anthony Ricci

Barrett Allen

Tim Chodera

Sterling Commerce, Inc.

Roger Trout

Joseph Carrizales

Tad Millard

Sun Microsystems

Michelle Irwin

James Decker

Peter Kacandes

Texas Instruments

Michael Senecal

TIE Commerce

Matt Steensland

Uniform Code Council

John McInerney

Vishay Electronics

Rochelle Thomas

webMethods, Inc.

Benjamin Brimhall

Derek Ward



MEETING AGENDA

MONDAY, MAY 21ST

7 AM	Continental Breakfast
7 AM	Registration
8 - 9:30 AM	Welcome and 1st Timers Orientation
8 AM - 5 PM	X12 Guideline Leveling
9:30 - 10:30 AM	EC 101 -The Basics
9:30 AM - NOON	Board and Chairs Meeting - Closed
10:30 AM - NOON	Introduction to XML
NOON -1:30 PM	LUNCH - Compliments of Compaq
1:30 - 3 PM	General Session: Opening Session and Keynote Speech by Compaq
3 - 3:15 PM	NETWORKING BREAK
3:15 - 4:45 PM	X12 Terminology & Mapping
3:15 - 5:15 PM	XRT (XML Recommendation Team)
6 PM	Newcomers Welcome Followed by Dinner - Compliments of Compaq

TUESDAY, MAY 22ND

7 AM	Full Breakfast Buffet - Compliments of Compaq
7 AM	Registration
8 - 9 AM	Open Board Meeting
8 AM - 5 PM	X12 Guideline Leveling
9 - 11 AM	TART (Technical Architecture Recommendation Team)
9 - 11 AM	Consigned Inventory Processes from Concept to Completion
11 AM - NOON	General Session: RosettaNet Task Force Review and Planning
NOON - 1:30 PM	LUNCH
1:30 - 3:30 PM	ebXML Progress Update
3:30 - 3:45 PM	NETWORKING BREAK
3:45 - 4:45 PM	Work Session: OAG Work Group
4:45 - 5:45 PM	Work Session: NEMI Work Group
7 PM	Quarterly Dinner

MEETING AGENDA (cont.)

WEDNESDAY, MAY 23RD

6:30 AM	5K Walk, Crawl or Run with Bob Kokko and Friends
7 AM	Continental Breakfast
7 AM	Registration
8 - 9 AM	Understanding Schemas and DTDs
8 - 10 AM	The "Business" in "e-Business": An Introduction (was "Introduction to Business Process")
8 AM - NOON	X12 Guideline Leveling
9 - 10 AM	General Session: Distributor Alliance Task Force
10 AM - NOON	EC Matrix Work Session And ROI Methodology Overview
NOON - 1:30 PM	LUNCH - Compliments of Compaq
<i>THEME: Incorporating XML into Your eBusiness Toolkit</i>	
1:30 - 1:35 PM	Introduction to Theme
1:35 - 2:15 PM	Innovation in the Automotive Supply Chain
2:15 - 3 PM	Achieving 100% Trading Partner Participation
3 - 3:15 PM	NETWORKING BREAK
3:15 - 4 PM	iHub Business Model: Sharing Data through the Supply Chain
4 - 4:45 PM	TBA
4:45 - 5:30 PM	Open Forum

THURSDAY, MAY 24TH

7 AM	Full Breakfast Buffet - Compliments of Compaq
7 AM	Registration
8 - 9 AM	General Session: Business Processes, Technology, Guidelines & Standards, Promotion & Education Joint Subcommittee Meeting
9 - 10 AM	General Session: Business Process Subcommittee
9 - 10 AM	General Session: Technology Subcommittee
9 - 10 AM	General Session: Guidelines & Standards Subcommittee
9 - 10 AM	General Session: Promotion & Education Subcommittee
10 AM - NOON	Business Models: Pre-Order/Hubs and Exchanges
11 AM - NOON	X12 Guideline Leveling
Noon - 1:30 PM	LUNCH
1:30 - 4:30 PM	X12 Guideline Leveling
1:30 - 3:30 PM	Fundamentals of Purchase Order Processes
3:30 - 3:45 PM	NETWORKING BREAK
3:45 - 4:30 PM	General Session: Progress Report from all Subcommittee Chairs and Conference Closing
4:30 - 5:30 PM	Open Board Meeting: Review the Week and Plan the Next Conference



SESSION DESCRIPTIONS

SESSION NAME	DETAILED DESCRIPTION
Board and Chairs Meeting – Closed	This is a Board meeting for the Board of Directors and sub committee/task force chairs only.
Board Meeting – Open	Everyone is invited to attend Open Board meetings and discuss any issue.
Consigned Inventory Processes from Concept to Completion (2nd Session)	In November 2000 we began a workshop on the subject, Consigned Inventory. Another name, which may be more appropriate, could be Consigned Material Management. We believe the ultimate goal is to not only define the business processes (in UML or UML like format), but also define the business properties (data elements) and the guidelines (in EDI and/or XML) that will support the implementation of consigned inventory solutions.
ebXML Progress Update	This session will cover the recent progress of ebXML, which is a joint effort between OASIS (Organization for the Application of Structure Information Standards) and UN/CEFACT. The primary goal of this initiative is to enable XML to be utilized in a consistent and uniform manner for the exchange of Electronic Business (EB) data.
EC 101, The Basics	EC 101 discusses the necessary components for starting an electronic commerce program: EDI standards (ANSI X12, EDIFACT), Communication (VAN, INTERNET) and Software (translators, mapping) and review the benefits of full EC implementation and integration.
EC Matrix Work Session	The EC Matrix is a guide to the e-commerce landscape. When complete, this matrix will be available for use as a tool by those members of CompTIA/EIDX who are the e-commerce decision makers for their respective companies. We will also define the elements of an ROI, write the equation, and resolve to program to a java or appropriate language.
General Session: Business Process Subcommittee	This session is a general update of the Business Process activities.
General Session: Distributor Alliance Task Force	Distributor Alliance is a session open to all conference participants. It offers an opportunity to discuss distribution related topics within a 'supply chain'. Distributors can also address topics with attending manufacturers, contract manufacturers, end users, and other distributors. EIDX members may submit topics for the agenda in advance of the conference.
General Session: Guidelines & Standards Subcommittee	This session is a general update of the Guidelines & Standards activities.
General Session: G&S, BP, P&E, and TECH Subcommittees	Meeting of the Guidelines & Standards, Business Processes, Promotion & Education and Technology Subcommittees specific agenda items.
General Session: Opening Session	This session gives a preview of the activities planned for the week and provides an opportunity for general information to be shared. All conference attendees are encouraged to attend this session.
General Session: Progress Report from all Subcommittee Chairs & Conference Closing	This session gives a review, by subcommittee, of all sessions held this week.
General Session Promotion & Education	P&E Working Session: Discussion on the following 1) Presenters for the Conference, 2) Contributors for Messages News Letter 3) Promotional ideas, 4) Survey work 5) eBusiness education needs.
General Session: RosettaNet Task Force Review and Planning	Review task force objectives, accomplishments, and future plans.
General Session: Technology Subcommittee (ALL)	This session is a general update of Technology subcommittee activities.
The “Business” in “e-Business”: An Introduction	An overview of our business process framework - the suite of business processes that companies in the Computing and Electronics industries focus on for electronic commerce implementations. The class complements our "Introduction to Business Modeling" class, which focuses on how to build business models.
Introduction to Theme	The Theme coordinator will provide an overview of the Theme/Focus area for this conference and introduce the speakers selected to present.

Introduction to XML	This class is an overview of eXtensible Markup Language (XML). It addresses the XML-EDI Frameworks and the implications of XML to eBusiness.
Newcomers Welcome (ALL)	This is a 'wind-down' from the first day's activities and a chance to network. There will be a cash bar with snacks. This is a good chance to introduce yourself to other members, meet trading partners and arrange dinner with your new friends.
Open Forum	This session is an opportunity for those of you who have questions about e-commerce/EDI to ask a group of EDI "experts". Want to know how the other companies resolve a specific problem? There is no agenda for the Open Forum and the only rule is each topic is limited to 15 minutes. Everyone is welcome to bring their questions and topics for discussion.
TART	The Technical Architecture Recommendation Team will drive further into the ICM (Internet Commerce Model) document to detail its various components.
Understanding Schemas and DTDs	<p>In this informative 1-hour presentation, attendees will learn what exactly Document Type Definitions and XML Schemas are and what makes them tick. Why are they important? How are they relevant to XML and standards? What are the nuances of using DTDs/Schemas? What are the differences? What's the future? Where are things currently and where are trends going as far as these technologies are headed?</p> <p>These issues plus a small demonstrational example will help attendees get a firm grasp on these technology concepts so that they will be better able to converse and utilize them in their day-to-day roles.</p>
Welcome & 1st Timers Orientation	This session is designed for the first time attendee or those who have been away for a while. There will be an overview of EIDX (including descriptions of sub-committees and task forces) and an opportunity to review the meeting format and ask any questions regarding the agenda.
X 12 Guideline Leveling	Anyone and everyone are welcome to come. The level is ADVANCED. There is no "training" this time.... that was done at the February conference. Work WILL get done and we WILL leave the May meetings with ANSI/X12 guidelines at 4010 and behind us. We WILL be ready to start XML, etc., guideline development in the conferences to come.
X 12 Terminology & Mapping	This session focuses on X12 terminology such as transaction, segment, data elements, qualifiers, codes, and their use. The session reviews the data mapping of common business data from a paper document to its placement in an X12 standard and will explain the fundamentals of creating a map.
XRT (XML Recommendation Team)	XRT is a work-group designed for those who want to look at the various XML standards (OAG, CBL, etc.) to see which DTDs most closely match the data content found within our guidelines. It is not the intent of XRT to recommend XML standards for CTIA/EIDX; rather, XRT is helping the EC Matrix Team look at XML as a tool for the Matrix. One of our goals is to work with the Guidelines Team as they have the knowledge of all the components found within our guidelines. We will take their normalized guidelines and compare them to the XML standards. Please, come and help. We need many minds to create real value for our two organizations.

Track:

BRD = Board
EDU = Education & Promotion
GSS = Guidelines & Standards
GEN = General Session
TECH = Technology
BPS = Business Process
THM = Theme

Session Levels:

BEG = Beginner. The task group is at a stage where they can afford to do a lot of back-tracking for newcomers or new task group members
MED = Medium. Some back-tracking can be done by the task group, but they need to start limiting it in order to keep forward momentum
ADV = Advanced. The task group is at a stage where there can be "no more back-tracking. The development of the supporting document or guidelines is almost done and documentation is being prepared for balloting.
Board = Board and Committee Chairs only
All = Everybody welcome



EIDX PROMOTION & EDUCATION CLASS SCHEDULE

Class	Session Description	Class Schedule			
		May-01	Aug-01	Nov-01	Feb-02
First Time Participant	This session is designed for the first time EIDX attendee or those who have been away for awhile. There will be an overview of EIDX (including descriptions of sub-committees and task forces) and an opportunity to review the meeting format and ask any questions regarding the agenda.	Yes	Yes	Yes	Yes
Open Forum	This session is an opportunity for those of you who have questions about EDI to ask a group of EDI "experts". Want to know how the other companies resolve a specific problem? There is no agenda for the Open Forum and the only rule is each topic is limited to 15 minutes. Everyone is welcome to bring their questions and topics for discussion	Yes	Yes	Yes	Yes
Introduction to Business Process	This session does an extensive review of the EIDX process for mapping business processes to understand common practices before establishing guidelines. Strategies and hints for establishing and maintaining an effective EIDX work group are also offered.		Yes		Yes
Introduction to Guideline Development	This session outlines and reviews the EIDX process for developing guidelines from X12 or UN/EDIFACT standards for the Electronics Industry.				
EC 101, The Basics	EC 101 discusses the necessary components for starting an electronic commerce program: EDI standards (ANSI X12, EDIFACT), Communication (VAN, INTERNET) and Software (translators, mapping) and review the benefits of full EC implementation and integration.	Yes	Yes	Yes	Yes
Introduction to ANSI X12 Mapping	This session will focus on X12 terminology such as transaction, segment, data elements, qualifiers and codes and their use. The session reviews the data mapping of common business data from a paper document to its placement in an X12 standard and is valuable to those who are not familiar with the X12 terminology or are just getting started in EDI.	Yes	Yes	Yes	Yes
Introduction to UN/EDIFACT	This session explains EDIFACT terminology such as messages, segment, composites and data elements. These terms are important to understand the detail of EDIFACT implementation. The session will also review the data mapping of common business data on a paper document to its placement in an EDIFACT standard. This session is valuable to those who are not familiar with EDIFACT and are just getting started in EDI.		Yes		
Transmission Verification and Reconciliation	This class covers the "How To's " of transmission verification and reconciliation. How to verify a transmission was received. How the 997 or CNTRL relates to the transaction. Overview of X12 & EDIFACT header segments, and how trading partners use/assign control numbers. This is available at every other conference.	Yes			
Introduction to XML	This class is an overview of eXtensible Markup Language (XML). It addresses the XML-EDI Frameworks and the implications of XML to eBusiness.	Yes	Yes	Yes	Yes
Introduction to the Internet	What is the Internet?				
What is the Web?	What is the Web?				



REGISTRATION FORM

IF YOU HAVE NOT REGISTERED ON-LINE, PLEASE COMPLETE AND RETURN ON OR BEFORE MAY 11, 2001 TO BE COUNTED AS A PRE-REGISTERED ATTENDEE.

Register on-line at www.eidx.org

Return via fax: **630-268-1819**

ATTN: **Kim Albera**
EIDX Program Coordinator

Phone: 630-792-0820

Name _____ Title _____

Company _____

Address _____

City, State, Zip _____

Phone _____ Fax _____

e-Mail _____

First EIDX Meeting Yes No **EIDX Member** Yes No **Will attend social** Yes No



HOTEL INFORMATION

Wyndham Colorado Springs - Colorado Springs, CO

5580 Tech Center Dr., Colorado Springs, CO 80919
(719) 260-1800

Reserve your room at the Hotel by April 26, 2001. Mention the Compaq/EIDX-CompTIA Conference and receive a room rate of \$95 per night.

Remember to register with EIDX and the Hotel separately!

LOCATION:

At an elevation of 6,250 feet, the Wyndham Colorado Springs is surrounded by the awesome, natural splendor of the Rocky Mountains. The hotel features 311 beautifully decorated guestrooms and 15 meeting rooms, with 13,000 square-feet of meeting space including a 7,128 square-foot ballroom. The hotel is located just four miles from downtown, offering easy access to many of the area's activities and points of interest.

With vast, rolling plains to the east and Pikes Peak towering at 14,000 feet to the west, Colorado Springs is enveloped in glory. Magnificent red sandstone pinnacles at the base of the mountain have been dubbed appropriately, "Garden of the Gods." The city itself - the second largest in Colorado - is adorned with beautiful Victorian homes and turn-of-the-century buildings. Once known as a Gold Town, Colorado Springs now boasts something for everyone, from the arts buff to the outdoorsman. Popular family attractions include Pikes Peak Ghost Town, Old Colorado City, and Manitou Springs. Gorgeous views of the Continental Divide can be seen from the Manitou & Pikes Peak Cog Railway. The city is also home to the US Air Force Training Center and the US Olympic Training Center.

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EIDX Messages would like to thank all of the members who made contributions to this issue!

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**Electronic Industries Data Exchange Association
c/o CompTIA**

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