Partners in the Supply Chain

Basic Supply Chain

End Consumer
Reseller
OEM
Component Supplier
Materials Distributor
Electronics Distributor
Channel Assembler
Software Provider

Infrastructure - Movement of Products and Cash
• Logistics Providers
• Warehouses
• Financial Institutions
• Service Providers, Repair Centers
• Customs

Infrastructure - Movement of Data
• Solution Providers
• Exchanges and Marketplaces

Viacore
Converge
Sterling
Commerce
Ardios
CompTIA
EIDX
Contivo
HP
Sun

Celestica
Compaq
Solectron

Future
Avnet
Converge
All American
Arrow

Future
Avnet
Converge
All American
Arrow

Danzas AEI

Microsoft
Sterling
Commerce
Sun
HP

HP
Sun
Nortel
IBM
Agilent
SGI
Compaq

Celestica
Solectron

Agilent
Seagate
KEMET
IDT
Vishay
FCI
CTS
Panasonic
Agere

Raw Material Supplier
MEMC

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